A PRACTICAL GUIDE TO IBM THIRD-PARTY SOFTWARE MAINTENANCE

Third-party software maintenance is moving away from the traditional break-fix model into more of a strategic partner role, someone who can help extend the life and value of IBM software as well as support it.

What is third-party software maintenance?

Independent TPSM providers offer a lower-cost alternative to the escalating maintenance, support, and consulting fees charged by megavendors like IBM.

Gartner found the third-party market offered substantial operations savings and value-added services, including:



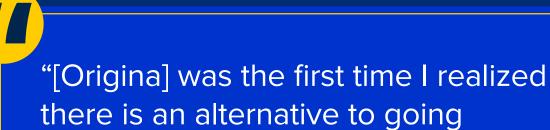
Reducing software budgets



Customizing support contracts for increased flexibility to meet customer needs



Providing specialized services to support custom code, modifications, and unique product-specific requirements







Offering improved SLAs

directly to IBM or through its partners for support."

- Steven Wynants, Toyota Motor Europe

Five scenarios for TPSM



— Forrester Opportunity Snapshot, 2020

Debunking the myths about TPSM



Security fixes and protection

Origina supports all versions of OEM software, no matter what the version number, custom code, or configuration, allowing your business to stay technologically proactive.

Greater risk of software licensing audit

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Origina's licensing services almost outweigh our technical services in terms of customer demand. Delivered by ex-IBM license auditors, our Audit Defense Service guides you through the IBM license audit to ensure a successful outcome.



Can TPSM product knowledge measure up to OEM support?

All Origina customers are also entitled to four Meet the Expert sessions each year, which are quarterly consultative workshops with their GIEs to proactively address potential issues.

What's best for your business?

ASK YOURSELF

Would you like to have more contractual freedom?

Do you feel you aren't getting enough value from your support?

According to Forrester[®] research, enterprises that are embracing **THIRD-PARTY SUPPORT** and maintenance will save over

Do you have strategic initiatives you are unable to fund?

through 2027



Origina

Download our e-book 🜙

A Practical Guide to IBM Third-Party Software Maintenance