

PLANNING YOUR IBM MAINFRAME SOFTWARE

maintenance strategy to invest in utilities transformation



Utility cost difficulties

Capital spending in the industry is expected to reach **\$168.2 billion** in 2024

The utilities sector faces challenges in managing IT costs while modernizing and increasing efficiency.



Mainframe renewal trap

How to avoid the trap

Consider independent maintenance options that cost up to

50% less than OEM support.

OEMs offer bundled deals to lock in customers, leading to **unnecessary expenses.**

Do you really need that software upgrade?



Your software can often be supported and maintained without signing a new ELA or committing to a software upgrade, **despite what the OEM tells you.**



“This megavendor came in and said you’ve got to upgrade to the latest version, which is cloud-based... like they didn’t know [our] O&M capital challenge at all. They wanted to dictate what we were planning to do. They clearly didn’t have our best interests in mind.”

— Mike Rozsa, former NiSource CIO



Four software audit prep and survival tips for utility CIOs



Don't wait until it happens.

The more proof of legitimate usage you have, the safer you will be.



Pay attention to timelines and developments.

The more time that has passed since your last software license audit, the more likely a new one becomes.



Don't delete software or panic-buy licenses.

If an audit notice arrives, do not try to manage the situation by making reactionary changes.



Get help before and during the audit.

A viable independent provider can supply services that increase your compliance posture before the audit.

Origina

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